|                  |                   |                       |                     |                   |                  |                   |                   | Ballina           | Byron Gateway Ai                   | rport - Operating Result and Cash Flow Analysis -   | 2002/03 to 2       | 026/27 (Mai          | ch 201     | 7 Revision)          |                      |                             |                    |                      |                   |                   |                   |                   |  |  |
|------------------|-------------------|-----------------------|---------------------|-------------------|------------------|-------------------|-------------------|-------------------|------------------------------------|---|--------------------|----------------------|------------|----------------------|----------------------|-----------------------------|--------------------|----------------------|-------------------|-------------------|-------------------|-------------------|--|--|
|                  |                   |                       |                     | Actual            |                  | -                 |                   |                   |                                    |   | EstimatedEstimated |                      |            |                      |                      |                             |                    |                      |                   |                   |                   |                   |  |  |
| 2002/03          | 2004/05           | 2006/07               | 2008/09             | 2010/11           | 2011/12          | 2013/14           | 2014/15           | 2015/16           | Ledger                             | Description   | 2016/17            | 2017/18              | _%_        | 2018/19              | 2019/20              | 2020/21                     | 2021/22            | 2022/23              | 2023/24           | 2024/25           | 2025/26           | 2026/27           |  |  |
|                  | 9                 |                       |                     |                   |                  |                   |                   |                   |                                    | OPERATING REVENUES  |                    |                      |            |                      |                      |                             |                    |                      |                   |                   | <br>              | ]<br>]            |  |  |
| 82,577           | 124%<br>189,202   | 20%<br><b>319,579</b> | 6%<br>330,185       | 6%<br>287,226     | 14%<br>327,906   | 11%<br>396,400    | 10%<br>436,300    | (9%)<br>396,400   |                                    | Passenger Numbers (% Growth)  | 475,800            | 11%<br>526,000       |            | 4%<br>547,000        | 4%<br>569,000        | 4%<br>590,000               | 4%<br>612,000      | 4%<br>634,000        | 0%<br>634,000     | 0%<br>634,000     | 634,000           | 634,000           |  |  |
| 818,900          | 94%<br>1,075,400  | 13%<br>1,453,700      | (4%)<br>1,299,600   | 9%<br>1,299,300   | 35%<br>1,808,500 | 6%<br>2,057,000   | 3%<br>2,138,600   |                   |                                    | Passenger Charges / Landing Fees (% Growth) Income - Passenger Charges (RPT)              | 2,363,000          | 7%<br>2,509,000      | 6%         | 1%<br>2,533,000      |                      |                             |                    |                      | 1%<br>2,605,000   | 1%<br>2,621,000   | 1%<br>2,634,000   | U                 |  |  |
| 53,700           | 113,600           | 18,700                | 49,800              | 80,100            | 55,000           | 56,000            | 39,000            | 41,600            | 26100.4105.0135                    | Income - Landing Fees Miscellaneous   | 52,000             | 65,000               | 25%        | 67,000               | 69,100               | 71,200                      | 73,400             | 75,700               | 78,000            | 80,400            | 82,900            | 85,400            |  |  |
|                  | -                 |                       |                     |                   |                  |                   |                   |                   |                                    | Contributions to Council Expenses   |                    | 72,000               | 20/        | 22/200               | 76,500               | 78,800                      | 81,200             | 83,700               | 86,300            | 88,900            | 91,600            | 94,400            |  |  |
| 0                | 0                 | 0                     | 10                  | 0                 | . 0              | 63,500<br>259,700 | 46,200<br>240,100 | 214,100           | 26100.4117.0169<br>26100.4120.0169 | Contributions - Fire Station, NDB and Generator<br>Contributions - Loan Interest NSW LIRS | 70,000<br>184,400  | 72,000<br>157,300    | -15%       | 74,200<br>129,100    | 99,700               | 69,100                      | 37,300             | 6,300                | 0                 | 0                 | 0                 |                   |  |  |
| 0                | 0                 | 0                     | 0                   | 0                 | . 0              | 0                 | 0                 |                   |                                    | Contributions - CAGRO Operations  | 110,000            | 341,000              | 210%       | 352,000              | 362,000              | 373,000                     | 384,000            | 396,000              | 408,000           | 420,000           | 432,000           | 445,000           |  |  |
|                  |                   |                       |                     |                   |                  |                   |                   |                   |                                    | Other Fees and Charges  |                    |                      |            |                      |                      |                             |                    |                      |                   | 1 200 000         | 1,855,000         | 1,910,700         |  |  |
| 8,500            | 256,700<br>19,700 | 564,600<br>56,100     | 1,100,000<br>64,800 | 751,100<br>91,000 |                  | 1,078,000         |                   |                   |                                    | Security Charges Jet Airlines Car Rental Franchises                                       | 1,350,000          | 1,464,000<br>418,200 | 8%<br>16%  | 1,508,000<br>430,800 | 1,553,300<br>443,800 | 1,599,900<br><b>457,200</b> | 471,000            | 1,697,400<br>485,200 |                   | 514,800           | 530,300           | 546,300           |  |  |
| 18,500           | 21,300            | 25,900                | 45,200              | 47,900            | 51,600           | 62,400            | 64,200            | 59,200            | 26100.4108.0135                    | Hanger, Land and Other Building Rentals   | 65,000             | 65,700               | 1%         | 67,700<br>41,000     | 69,800<br>42,300     | 71,900<br>43,600            | 74,100<br>45,000   | 76,400<br>46,400     |                   |                   |                   | 86,200<br>52,400  |  |  |
| 9,500<br>10,500  | 10,000<br>10,900  | 10,600<br>2,900       | 24,500<br>26,800    | 25,500<br>25,300  | 26,500<br>26,600 | 36,800<br>51,000  | 37,000<br>84,000  |                   |                                    | Airport Fuel Site Rent<br>Rental Terminal Building - Café and AusFlight                   | 39,000<br>57,000   | 39,800<br>_51,200    | 2%<br>-10% | 52,800               | 54,400               | 56,100                      | 57,800             | 59,600               | 61,400            | 63,300            | 65,200            | 67,200            |  |  |
| 0                | 0                 | 21,900                | 20,800              | 20,300            | 20,400           | 20,400            | . 0               | - 0               |                                    | Rental Terminal Building - Expansion Rental Old Terminal Building                         | 23,000             | 50,000<br>25,000     | 0%<br>9%   | 100,000<br>25,800    | 26,600               | 150,000<br>27,400           | 154,500<br>28,300  |                      | 164,000<br>30,100 | 169,000<br>31,100 |                   | 179,400<br>33,100 |  |  |
| 3,700<br>0       | 14,100<br>3,600   | 3,700                 | 4,200               | 6,400             | 3,800            | 3,800             | 5,200             | 3,100             | 26100.4112.0135                    | Aviation Security Cards   | 5,000              | 5,200                | 4%         | 5,400                | 5,600                | 5,800                       | 6,000              | 6,200                | 6,400             | 6,600             | 6,800             | 7,100             |  |  |
| 0                | 0                 | 76,100<br>1,500       | 175,900             | 238,600           | 293,600          | 414,900<br>65,400 | 467,200<br>67,000 |                   | 26100.4113.0135<br>26100.4116.0135 | Airport Car Parking   | 640,000<br>72,000  | 660,000<br>73,000    | 3%<br>1%   | 679,800<br>105,200   | 700,200              | 721,300<br>111,700          | 743,000<br>115,100 |                      |                   | 125,900           |                   | 133,600           |  |  |
| Ō                | 0                 | 14,000                | 67,500              | 112,800           |                  | 119,000           | 131,800           | 143,000           | 26100.4115.0135                    | Airport Shuttle Bus Rents   | 167,000            | 148,000              | -11%<br>0% | 152,500<br>25,800    | 157,100<br>26,600    |                             | 166,800<br>28,300  |                      |                   | 182,500<br>31,100 | 188,000<br>32,100 | 193,70<br>33,100  |  |  |
| -0               | 0                 | 12,000                | 20,200              | 20,800            | 20,000           | 29,100            | 21,000            |                   |                                    | Airport Car Parking Fines Airport Lease Rentals   | 25,000<br>10,000   | 25,000<br>17,000     | 70%        | 17,600               | 18,200               |                             | 19,400             |                      |                   |                   |                   |                   |  |  |
| 0                | 0                 | _0                    | . 0                 | 0                 | . 0              | 72,000            | 0                 |                   | 26100.4118.0190                    |   | 0                  |                      | 0%         | 0                    |                      | 0                           |                    |                      |                   | 0                 |                   | ===               |  |  |
| 923,300          | 1,525,300         | 2,261,700             | 2,899,300           | 2,719,100         | 3,483,100        | 4,617,800         | 4,709,800         | 5,112,000         |                                    | Total Operating Revenues  | 5,592,400          | 6,186,400            | 11%        | 6,367,700            | 6,480,600            | 6,607,100                   | 6,708,100          | 6,817,300            | 6,952,200         | 7,099,200         | 7,246,600         | 7,400,800         |  |  |
|                  | ,                 |                       | 0                   |                   |                  |                   |                   |                   | 0                                  | OPERATING EXPENSES  |                    |                      |            |                      | Þ                    | 7                           |                    |                      |                   |                   |                   |                   |  |  |
|                  |                   |                       |                     |                   |                  |                   |                   |                   |                                    | Management  |                    |                      | 00/        |                      | <br>                 | 573,000                     | 590,200            | 607,900              | 626,100           | 644,900           | 664,200           | 684,10            |  |  |
| 9,800            | 3,100<br>(800)    | 80,400<br>4,400       | 168,900<br>7,400    | 356,600<br>13,300 | 400,000<br>9,800 | 425,600<br>18,900 |                   | 440,500<br>18,200 |                                    | Salaries and Oncosts  Conferences and Seminars  | 480,000<br>15,000  | 524,400<br>15,000    | 110        | 540,100<br>15,500    | 556,300<br>16,000    |                             | 17,000             |                      | 18,000            | 18,500            | 19,100            | 19,70             |  |  |
| 0                | 0                 | 0                     | 1,400               | 20,200            | 45,600           | 36,300            | 32,300            | 35,700            | 35120.0350.0401                    | Office Expenses   | 40,000             | 30,000               | -25%       | 30,900               | 31,800               | 32,800                      |                    |                      |                   |                   |                   | 39,10<br>25,50    |  |  |
| 0                | 0                 | 0                     | 12,500              | 21,000            | 21,500           | 19,500            | 20,100            | 20,100            | 35120.0504.0347                    | Vehicle   | 19,000             | 19,600               | 3%         | 20,200               | 20,800               | 21,400                      | 22,000             | 22,700               | 23,400            | 24,100            | 24,800            | 25,50             |  |  |
|                  |                   | 3 0 7                 |                     |                   |                  |                   |                   | TA:               |                                    | Buildings and Facilities - Maintenance  |                    |                      | Vacar      |                      |                      |                             |                    |                      | 100 000           | 204,900           | 211,000           | 217,30            |  |  |
| 39,200<br>30,200 | 49,500<br>49,200  | 89,300<br>52,200      | 129,700<br>74,600   | 142,600<br>96,000 |                  |                   |                   |                   | 35120.0425.0401<br>35120.0530.0401 | Cleaning Contracts Buildings Maintenance  | 113,000<br>82,000  | 152,000<br>75,000    |            | 171,600<br>77,300    | 176,700<br>79,600    |                             | 187,500<br>84,500  |                      | 89,600            | 92,300            | 95,100            | 98,00             |  |  |
| 17,000           | 22,200            | 46,400                | 33,800              | 44,900            |                  |                   |                   |                   |                                    | Airport Building Area, Roads and Services   | 36,000             | 56,000               | 56%        | 57,700               |                      |                             |                    |                      |                   | 68,800            |                   |                   |  |  |
|                  | , and             |                       |                     |                   |                  |                   |                   |                   |                                    | operating result continued on following page)   |                    |                      |            |                      |                      |                             | -                  | <u> </u>             |                   |                   |                   |                   |  |  |
| F                |                   |                       |                     | , in              |                  |                   |                   |                   |                                    | The string result communes on following pages   |                    |                      |            |                      |                      |                             | ķ — —              |                      |                   |                   |                   |                   |  |  |

|  |   |  |   |   |   |  |   |   | Ball   | ina Byron   | Gateway A                                | rport - Cap   | ital Movem  | ients  |          |         |          |           |           |           |         |         |          |            | n.o     |    |
|--|---|--|---|---|---|--|---|---|--|---|--|---|---|--|----------|---------|----------|-----------|-----------|-----------|---------|---------|----------|------------|---------|----|
|  |   |  |   | Airport   | - Capital E   | xpenditure   | Summary   |   |  |   |  |   | ==  |  | Funding  | Sources | 2016/17  | Funding   | Sources   | 2017/18   | Funding | Sources | 2018/19  | Funding 5  | Sources | 7  |
| Asset Description  | 2013/14   | 2014/15  | 2015/16   | 2016/17   | 2017/18   | 2018/19  | 2019/20   | 2020/21   | 2021/22  | 2022/23   | 2023/24                                  | 2024/25   | 2025/26   | 2026/27  | Grants   | Loans   | Reserves | Grants    | Loans     | Reserves  | Grants  | Loans   | Reserves | Grants     | Loans   | ľ  |
| Ballina Airport  |   |  |   |   |   |  |   |   |  |   |  |   |   |  |          |         |          |           |           |           |         |         |          |            |         | ĺ  |
| Apron Overlay and Expansion  | 1   | 108,600  | 2,719,200   | ,   |   | 1  |   |   |  |   | 1,000,000                                | 1,000,000   |   |  | \        |         | 0        |           |           | 0         | 1 [     | h       | 0        | 1 1        |         | h  |
| Ancillary Facilities   | 11,600  |  |   | la d  | l\  |  | 4   |   |  |   |  |   |   |  | P 01     |         | 0        |           |           | 0         | 1 1     |         | 0        | 1 5        |         | N  |
| Car Park / Shade Structures  |   | 888,300  | 34,300  | ľ   | h l   | 1  |   |   | l  | l l   |  |   |   | 0  | 2.5      |         | 0        |           |           | 0         | 1       | ķ l     | 0        | r (L       |         | 1  |
| Drainage   | 9,400   |  | h' I  |   |   | . 1  |   | lg I  |  |   |  | 1   | Ę.  |  | l il     |         | 0        |           |           | 0         | l li    |         | 0        | <i>i</i> . |         |    |
| Fence to Airside<br>Fire Fighting Infrastructure   | 48,600  | 8,900<br>54,300  | [.]   | ĺ   | H 1   |  |   | ľi l  |  |   | i i                                      |   |   |  | 1 1      |         |          |           |           |           | 1 1     | 1       | "        | t il       |         |    |
| Gallery Display  | 1   | 34,300   |   | 0 [   | u l   |  |   |   |  | l n   | <sup>1</sup>                             |   |   |  |          |         |          |           |           | ő         |         | l 1     | l ő      | <i>i</i> 9 |         | L  |
| Hardstand  | 215,600   |  | l 4   | ľ   | l' l  |  | 1   |   |  | } 1   | l .                                      |   | 4   |  | l !!     |         | n        |           |           | ő         |         | 1 1     | Õ        | i i        |         | 1  |
| Lease Area - Stage One   | 11,900  |  |   | l l   | 1   | 0  |   |   |  | i   |  |   | l n   | b  | l "      |         | ō        |           |           | o         | 4       |         | l o      | ı II       |         |    |
| Miscellaneous Infrastructure   |   | 500  | 76,000  | 143,000   | 75,000  | 200,000  | 206,000   | 212,200   | 218,600  | 225,200   | 232,000                                  | 239,000   | 246,200   | 253,600  | l i      |         | 143,000  |           |           | 75,000    | I 5/1   |         | 200,000  | á H        |         | ŀ  |
| Obstacle Tower Lennox Head   | 98,900  |  |   | ļ   |   |  |   |   | ,]   |   |  |   |   | }  |          |         | 0        |           | Į .       | 0         | d 51    |         | 0        |            |         |    |
| Runway Approach Lighting Upgrade   |   | l H  |   | l (   |   |  |   |   |  | 500,000   | 1  |   |   | 1  | 8        |         | 0        |           | í I       | 0         | 1 1     | ľ       | 0        |            |         | 1  |
| Runway Upgrade   | 4,511,200   | 1  | 1   | þ i   | []  | 1  |   |   | U<br>(   |   | }  |   |   | l l  | 1        |         | 0        |           |           | 0         |         |         | 0        |            |         |    |
| Storage Shed   | 88,000  |  |   | þ l   | ľi l  |  |   | ľ   |  |   |  | 1   | ĺ.  | (  |          |         | 0        |           | !         | . 0       | 1 1     |         | 0        | 1 9        |         | þ. |
| Terminal Expansion - Stage Two   | Ĭ.  | 48,400   | 50,200  | 500,000   | 6,400,000   |  |   |   |  |   | 1  |   |   |  | l y      |         | 500,000  | 4,500,000 | 2,400,000 | (500,000) |         | 0       | 0        | Ů .        | 0       | ľ  |
| Terminal Expansion - Stage Three   |   | ľ  |   | 1   | ŀ   |  |   |   | 6  | į į   | 2,500,000                                | 2,500,000   | 5   |  | j j      |         | 0        | 0         |           | -0        | 1 1     | 0       | 0        | 1 1        | 0       | L  |
| Total  | 4,995,200   | 1,128,800  | 2,879,700   | 643,000   | 6,475,000   | 200,000  | 206,000   | 212,200   | 218,600  | 725,200   | 3,732,000                                | 3,739,000   | 246,200   | 253,600  | 0        | 0       | 643,000  | 4,500,000 | 2,400,000 | (425,000) | 0       | . 0     | 200,000  | 0          | 0       | 1  |
|  |   |  |   |   |   |  |   |   |  |   |  |   |   |  |          |         |          |           |           |           |         |         |          |            |         | _  |
| Source of Capital Funding  | 2013/14   | 2014/15  | 2015/16   | 2016/17   | 2017/18   | 2018/19  | 2019/20   | 2020/21   | 2021/22  | 2022/23   | 2023/24                                  | 2024/25   | 2025/26   | 2026/27  |          |         |          |           |           |           |         |         |          |            |         |    |
| Capital Grants and Contributions   | 0   | 0  | 2,291,400   | 0   | 4,500,000   | o  | 0   | 0   | 0  | 0   | 1,250,000                                | 1,250,000   | 0   | 0  |          |         |          |           |           |           |         |         |          |            |         |    |
| Loan Funds   | 4,647,700   | 725,000  | 500,000   | 0   | 2,400,000   | .=0  | 0   | 0   | 0  | 0   | 0  | 0   | 0   | 0  |          |         |          |           |           |           |         |         |          |            |         |    |
| Reserves   | 347,500   |  | 88,300  | 643,000   |   | 200,000  | 206,000   |   |  |   | 2,482,000                                |   | 246,200   | 253,600  |          |         |          |           |           |           |         |         |          |            |         |    |
| Total 👵  | 4,995,200   | 1,128,800  | 2,879,700   | 643,000   | 6,475,000   | 200,000  | 206,000   | 212,200   | 218,600  | 725,200   | 3,732,000                                | 3,739,000   | 246,200   | 253,600  |          |         |          |           |           |           |         |         |          |            |         |    |
|  | <del>*************************************</del>                          |  |   |   |   |  | 2   |   |  |   |  |   |   |  |          |         |          |           |           |           |         |         |          |            |         |    |
| Cash and Reserve Balances  | 1 204244  | nos elec I   | 2045/46   | 2016/17   | 2047/49   |  | 2010/00 1   |   |  | 0000/00   | 2002/24                                  | 2024/25   | anne me   | 2026/27  | ĺ        |         |          |           |           |           |         |         |          |            |         |    |
| Jasii aliu Reserve Balances  | 2013/14   | 2014/15  | 2015/16   | 2016/17   | 201//18   | 2018/19  | 2019/20   | 2020/21   | ZUZ1/ZZ  | 2022/23   | 2023/24                                  | 2024/25   | 2023/26   | 2020/21  |          |         |          |           |           |           |         |         |          |            |         |    |
| Opening Balance  | (455,700)   | (592,500)  | (724,200)   | (353,900)   | (441,400)   | 518,600  | 749,800   |   |  | 1,393,300   |  | 649,000   | (54,600)  | 1,481,000  |          |         |          |           |           |           |         |         |          |            |         |    |
| Movement   | (136,800)   | (131,700)  | 370,300   | (87,500)  | 960,000   | 231,200  | 212,800   |   |  |   | (912,000)                                | (703,600)   |   | 1,387,100  |          |         |          |           |           |           |         |         |          |            |         |    |
| Closing Balance  | (592,500)   | (724,200)  | (353,900)   | (441,400)   | 518,600   | 749,800  | 962,600   | 1,165,300   | 1,393,300  | 1,561,000   | 649,000                                  | (54,600)  | 1,481,000   | 2,868,100  |          |         |          |           |           |           |         |         |          |            |         |    |
|  |   |  |   | Ľ,  |   |  |   | ll l  | 1  |   |  |   |   |  | l .      |         |          |           |           |           |         |         |          |            |         |    |
| Noncetton of Total Cook  |   | [  |   | IY I  |   |  |   |   |  |   |  |   | 5   |  |          |         |          |           |           |           |         |         |          |            |         |    |
| Dissection of Total Cash   | /E00 E00  |  | (252 000)   | 2444 4000   | E40 000   | 240 000  | 000 000   | 1 105 200   | 1 202 200  | 1 501 000   | 840 000                                  | /E4.600   | 4 494 000   | 2 969 400  |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance  | (592,500)   | (724,200)  | (353,900)   | (441,400)   | 518,600   | 749,800  | 962,600   | 1,165,300   | 1,393,300  | 1,561,000   | 649,000                                  | (54,600)  | 1,481,000   | 2,868,100  |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance<br>Unexpended Grant Funds  | (592,500)<br>0  | (724,200)<br>0   | (353,900)<br>0  | (441,400)<br>0  | 518,600<br>0  | 749,800<br>0   | 962,600<br>0  | 1,165,300<br>0  | 1,393,300<br>0   | 1,561,000<br>0  | 649,000<br>0                             | (54,600)<br>0                                       | 1,481,000<br>0  | 2,868,100<br>0   |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance  | 0   | 0  | ,<br>0  | 0   | 0   | 0  | 0   | 0   | 0  | 0   | 0  | 0   | 0   | 0  |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance<br>Unexpended Grant Funds<br>Unexpended Loan Funds   | (592,500)<br>0<br>0<br>(592,500)  | (724,200)<br>0<br>0<br>(724,200)                                     | (353,900)<br>0<br>(353,900)                             | (441,400)<br>0<br>0<br>(441,400)                          | 518,600<br>0<br>0<br>518,600                              | 749,800<br>0<br>0<br>749,800   | 0   | 1,165,300<br>0<br>0<br>1,165,300                          | 0  | 0   | 649,000<br>0<br>0<br>649,000             | 0   | 0   | 2,868,100<br>0<br>0<br>2,868,100                       |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance<br>Unexpended Grant Funds<br>Unexpended Loan Funds   | 0   | 0  | ,<br>0  | 0   | 0   | 0  | 0   | 0   | 0  | 0   | 0  | 0   | 0   | 0  |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance<br>Unexpended Grant Funds<br>Unexpended Loan Funds   | 0   | 0  | ,<br>0  | 0   | 0<br>0<br>518,600   | 749,800  | 0   | 0<br>0<br>1,165,300                                       | 0<br>0<br>1,393,300  | 0   | 0<br>0<br><b>649,000</b>                 | 0<br>0<br>(54,600)                                  | 0<br>0<br>1,481,000   | 0<br>0<br>2,868,100                                    |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary   | (592,500)   | (724,200)  | (353,900)<br>(353,900)                                  | (441,400)   | 518,600<br>2017/18  | 749,800<br>2018/19   | 962,600   | 0<br>0<br>1,165,300                                       | 0<br>0<br>1,393,300  | 0<br>0<br>1,561,000   | 0<br>0<br>649,000                        | (54,600)<br>2024/25                                 | 0<br>0<br>1,481,000<br>2025/26  | 2,868,100<br>2,868,27                                  |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal   | (592,500)<br>(592,500)<br>(2013/14  | (724,200)<br>2014/15<br>845,500                                      | (353,900)<br>(353,900)<br>2015/16                       | 2016/17<br>1,074,000                                      | 518,600<br>517/18<br>1,177,700                            | 749,800<br>749,800<br>2018/19  | 962,600<br>2019/20<br>1,360,700                           | 0<br>0<br>1,165,300<br>2020/21<br>1,433,800               | 0<br>0<br>1,393,300<br>2021/22<br>1,443,000                                      | 0<br>0<br>1,561,000<br>2022/23<br>1,042,300                                       | 2023/24                                  | 0<br>0<br>(54,600)<br>2024/25<br>197,000            | 0<br>0<br>1,481,000<br>2025/26<br>207,000                                   | 2,868,100<br>2,868,100                                 |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal  Coan Interest                                      | 0<br>(592,500)<br>(592,500)<br>2013/14<br>838,700<br>554,100              | (724,200)<br>(724,200)<br>2014/15<br>845,500<br>491,900              | (353,900)<br>(353,900)<br>2015/16<br>970,600<br>473,000 | 2016/17<br>1,074,000<br>424,500                           | 518,600<br>518,600<br>1,177,700<br>428,900                | 749,800<br>2018/19<br>1,302,000<br>427,600                           | 962,600<br>2019/20<br>1,360,700<br>368,900                | 2020/21<br>1,433,800<br>295,700                           | 2021/22<br>1,443,000<br>221,600  | 0<br>0<br>1,561,000<br>-2022/23<br>1,042,300<br>147,500                           | 2023/24<br>395,200<br>111,000            | 0<br>0<br>(54,600)<br>(2024/25<br>197,000<br>94,000 | 0<br>0<br>1,481,000<br>2025/26<br>207,000<br>84,000                         | 2,868,100<br>2,868,100<br>2026/27<br>84,000<br>215,800 | <u>.</u> |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal Coan Interest Total                                 | 2013/14<br>838,700<br>554,100<br>1,392,800                                | (724,200)<br>(724,200)<br>2014/15<br>845,500<br>491,900<br>1,337,400 | 970,600<br>473,000<br>1,443,600                         | 2016/17<br>1,074,000<br>424,500<br>1,498,500              | 2017/18<br>1,177,700<br>428,900<br>1,606,600              | 749,800<br>2018/19<br>1,302,000<br>427,600<br>1,729,600              | 2019/20<br>1,360,700<br>368,900<br>1,729,600              | 2020/21<br>1,433,800<br>295,700<br>1,729,500              | 2021/22<br>1,443,000<br>221,600<br>1,664,600                                     | 2022/23<br>1,561,000<br>2022/23<br>1,042,300<br>147,500<br>1,189,800              | 2023/24<br>395,200<br>111,000<br>506,200 | 2024/25<br>197,000<br>94,000<br>291,000             | 2025/26<br>207,000<br>84,000<br>291,000                                     | 2026/27<br>84,000<br>215,800<br>299,800                |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal  Coan Interest                                      | 2013/14<br>838,700<br>554,100<br>1,392,800                                | (724,200)<br>(724,200)<br>2014/15<br>845,500<br>491,900<br>1,337,400 | (353,900)<br>(353,900)<br>2015/16<br>970,600<br>473,000 | 2016/17<br>1,074,000<br>424,500<br>1,498,500              | 2017/18<br>1,177,700<br>428,900<br>1,606,600              | 749,800<br>2018/19<br>1,302,000<br>427,600<br>1,729,600              | 2019/20<br>1,360,700<br>368,900<br>1,729,600              | 2020/21<br>1,433,800<br>295,700<br>1,729,500              | 2021/22<br>1,443,000<br>221,600<br>1,664,600                                     | 2022/23<br>1,561,000<br>2022/23<br>1,042,300<br>147,500<br>1,189,800              | 2023/24<br>395,200<br>111,000<br>506,200 | 2024/25<br>197,000<br>94,000<br>291,000             | 2025/26<br>207,000<br>84,000<br>291,000                                     | 2026/27<br>84,000<br>215,800<br>299,800                |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal Coan Interest Cotal                                 | 2013/14<br>838,700<br>554,100<br>1,392,800                                | (724,200)<br>(724,200)<br>2014/15<br>845,500<br>491,900<br>1,337,400 | 970,600<br>473,000<br>1,443,600                         | 2016/17<br>1,074,000<br>424,500<br>1,498,500              | 2017/18<br>1,177,700<br>428,900<br>1,606,600              | 749,800<br>2018/19<br>1,302,000<br>427,600<br>1,729,600              | 2019/20<br>1,360,700<br>368,900<br>1,729,600              | 2020/21<br>1,433,800<br>295,700<br>1,729,500              | 2021/22<br>1,443,000<br>221,600<br>1,664,600                                     | 2022/23<br>1,561,000<br>2022/23<br>1,042,300<br>147,500<br>1,189,800              | 2023/24<br>395,200<br>111,000<br>506,200 | 2024/25<br>197,000<br>94,000<br>291,000             | 2025/26<br>207,000<br>84,000<br>291,000                                     | 2026/27<br>84,000<br>215,800<br>299,800                |          |         |          |           |           |           |         |         |          |            |         |    |
| Council Reserve Balance Unexpended Grant Funds Inexpended Loan Funds Fotal Cash Held  Coan Summary Coan Principal Coan Interest Fotal  Crincipal Outstanding - 30 June | 0<br>(592,500)<br>2013/14<br>838,700<br>554,100<br>1,392,800<br>9,157,700 | 2014/15<br>845,500<br>491,900<br>1,337,400<br>9,037,200              | 970,600<br>473,000<br>1,443,600<br>8,566,600            | 2016/17<br>1,074,000<br>424,500<br>1,498,500<br>7,492,600 | 2017/18<br>1,177,700<br>428,900<br>1,606,600<br>8,714,900 | 749,800<br>2018/19<br>1,302,000<br>427,600<br>1,729,600<br>7,412,900 | 2019/20<br>1,360,700<br>368,900<br>1,729,600<br>6,052,200 | 2020/21<br>1,433,800<br>295,700<br>1,729,500<br>4,618,400 | 0<br>0<br>1,393,300<br>2021/22<br>1,443,000<br>221,600<br>1,664,600<br>3,175,400 | 2022/23<br>1,561,000<br>2022/23<br>1,042,300<br>147,500<br>1,189,800<br>2,133,100 | 395,200<br>111,000<br>506,200            | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0               | 0<br>0<br>1,481,000<br>2025/26<br>207,000<br>84,000<br>291,000<br>1,333,900 | 2026/27<br>84,000<br>215,800<br>299,800                |          |         | <i>a</i> |           |           |           |         |         |          | D          |         |    |
| Council Reserve Balance Unexpended Grant Funds Unexpended Loan Funds Fotal Cash Held  Coan Summary  Coan Principal Coan Interest Cotal                                 | 0<br>(592,500)<br>2013/14<br>838,700<br>554,100<br>1,392,800<br>9,157,700 | 2014/15<br>845,500<br>491,900<br>1,337,400<br>9,037,200              | 970,600<br>473,000<br>1,443,600<br>8,566,600            | 2016/17<br>1,074,000<br>424,500<br>1,498,500<br>7,492,600 | 2017/18<br>1,177,700<br>428,900<br>1,606,600<br>8,714,900 | 749,800<br>2018/19<br>1,302,000<br>427,600<br>1,729,600<br>7,412,900 | 2019/20<br>1,360,700<br>368,900<br>1,729,600<br>6,052,200 | 2020/21<br>1,433,800<br>295,700<br>1,729,500<br>4,618,400 | 0<br>0<br>1,393,300<br>2021/22<br>1,443,000<br>221,600<br>1,664,600<br>3,175,400 | 2022/23<br>1,561,000<br>2022/23<br>1,042,300<br>147,500<br>1,189,800<br>2,133,100 | 395,200<br>111,000<br>506,200            | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0               | 0<br>0<br>1,481,000<br>2025/26<br>207,000<br>84,000<br>291,000<br>1,333,900 | 2026/27<br>84,000<br>215,800<br>299,800                |          | 2026/27 |          |           |           |           |         |         |          | D          |         |    |

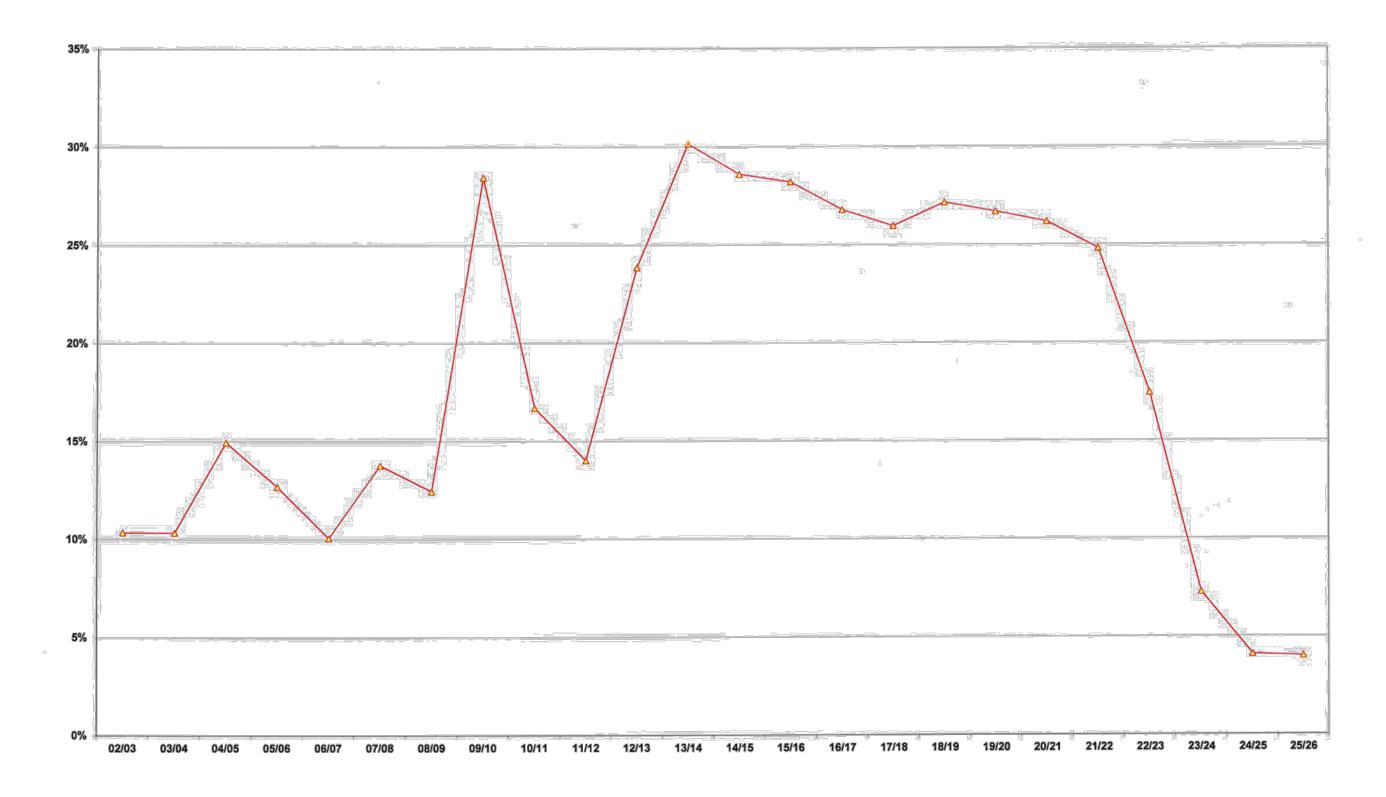
|  | 2015                                   | /2016    | 2016/17                                |                                      | 2017/2018                              |                            | 2018/2019                              |                 | 2019/2020                              |                                      | 2020/21                                |                             | 2021/2022                   |                                 | 2022/2023                    |                           | 2023/2024         |                 | 2024/2025         |                 | 2025/2026         |                 | 2026/2027         |                 |
|--|--|----------|--|--------------------------------------|--|----------------------------|--|-----------------|--|--------------------------------------|--|-----------------------------|-----------------------------|---------------------------------|------------------------------|---------------------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|-------------------|-----------------|
| Loan Repayment Dissection  | PRINCIPAL                              | INTEREST | PRINCIPAL                              | INTEREST                             | PRINCIPAL                              | INTEREST                   | PRINCIPAL                              | INTEREST        | PRINCIPAL                              | INTEREST                             | PRINCIPAL                              | INTEREST                    | PRINCIPAL                   | INTEREST                        | PRINCIPAL                    | INTEREST                  | PRINCIPAL         | INTEREST        | PRINCIPAL         | INTEREST        | PRINCIPAL         | INTEREST        | PRINCIPAL         | INTEREST        |
| Airport<br>Airport<br>Airport<br>Airport - LIRS  | 58,464<br>137,890<br>47,000<br>648,346 | 23,000   | 62,989<br>145,275<br>56,600<br>683,933 | 39,834<br>69,999<br>8,300<br>265,300 | 67,737<br>152,808<br>58,300<br>721,549 | 6,600                      | 72,664<br>160,491<br>60,000<br>761,234 | 54,783<br>4,900 | 78,492<br>169,300<br>61,700<br>802,141 | 24,331<br>45,975<br>3,200<br>147,092 | 84,227<br>177,963<br>63,400<br>847,522 | 1 0                         |                             | 12,243<br>28,047<br>0<br>55,402 | 97,045<br>196,975<br>465,310 | 5,779<br>18,299<br>9,466  | 207,229           | 8,046           |                   | ;—              |                   |                 |                   |                 |
| Airport - Car Park / Shade Covers<br>Airport - Apron Overlay (RTIF)<br>Airport - Terminal (RTIF) | 78,900<br>0                            |          | 82,000<br>43,200<br>0                  | 24,300<br>16,800<br>0                | 85,300<br>44,000<br>48,000             | 21,100<br>16,000<br>60,000 | 88,600<br>46,000<br>113,000            | 17,800          | 92,100<br>47,000                       |                                      | 95,700<br>49,000                       | 10,700<br>11,000<br>115,000 | 99,400<br>50,000<br>122,000 | 6,900<br>10,000                 | 103,000                      | 3,000<br>9,000<br>102,000 | 52,000<br>136,000 | 8,000<br>95,000 | 54,000<br>143,000 | 6,000<br>88,000 | 56,000<br>151,000 | 4,000<br>80,000 | 56,800<br>159,000 | 3,200<br>72,000 |
|  | 970,600                                | 473,030  | 1,073,997                              | 424,533                              | 1,177,694                              | 428,937                    | 1,301,989                              | 427,643         | 1,360,733                              | 368,898                              | 1,433,812                              | 295,719                     | 1,443,033                   | 221,592                         | 1,042,330                    | 147,544                   | 395,229           | 111,046         | 197,000           | 94,000          | 207,000           | 84,000          | 215,800           | 75,200          |

206,000

#### Ballina Byron Gateway Airport - Operating Income and Expense Analysis - 2002/03 to 2026/27



#### Ballina Byron Gateway Airport - Debt Ratio - 2002/03 to 2026/27



# Terminal Precinct Expansion >>> Project Overview

Ballina Byron Gateway Airport infrastructure upgrades

#### >> What will be happening?

The BBGA Terminal Precinct Expansion Project (TPEP) is one of the biggest projects undertaken since the current terminal building was opened in 1995 and will see the Departure Lounge triple its capacity to cater for future growth.

The Terminal Precinct Expansion Project

- Includes \$5.4m in total upgrades
- Will see the Departure Lounge triple in size with seating for approximately 400 passengers and visitors
- Includes construction of a new Café and Sports Bar and two new retail outlets
- Includes construction of a new parking area for shuttle buses and taxi operators and
- Will see construction of a new set down/pick up area, a new entrance road and significant landscaping works

The project is made up of two major components – the extension of the terminal building and the redevelopment of the existing car parking area.

Construction of the terminal extension will initially be contained externally and be connected to the existing terminal late in November 2017.

## >> Why is the this work necessary?

The existing Departure Lounge is regularly overcrowded with insufficient seating, passenger facilities and retail outlets.

Passenger comfort and expectations are not being met. The terminal building requires urgent upgrading works and capacity so we can offer our passengers and visitors a better customer experience and support our airline partners to grow their businesses. These improvements will benefit the local tourism industry, our regional economy and the local community.

#### When will the project commence?

The Design and Documentation process has commenced and is due for completion by March 2017. The construction phase will commence in June/July 2017.

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### >>> Why is the work getting done at this time?

We are looking for favourable weather conditions and minimal impact on our passengers and visitors, our airline partners and the on-site airport staff.

#### >> When will it be completed?

The expected completion date for the Terminal Precinct Expansion Project is early 2018, subject to favourable weather conditions and airport operational constraints.

## >>> Will airport users be impacted?

Airport users will see major construction works being undertaken on the southern face of the existing terminal building with some impact on the short-stay car park.

The existing set down and pick up area will be relocated as will the bus parking area, the taxi rank and the limousine parking area.

We would ask all passengers and visitors for their continued support and understanding through this construction phase and would appreciate your ongoing patience while we expand and upgrade our facilities.

## >> Who will be funding the project?

The project received \$4.5 million in funding under the NSW Government's Restart NSW Regional Tourism Infrastructure Program, and \$900,000 in loan funding from Ballina Shire Council.

#### Who is completing the works?

The works are being managed by BBGA and STEA Astute Architects.

## >> How many people will the project employ?

The project has a number of stages throughout the terminal expansion and the car park improvements. It is projected that at the peak of the works some 50 people could be on-site at any one time.

## >> Will there be more traffic accessing the airport?

The construction site will be located at the eastern end of the terminal building and in front of the terminal building in the short-stay car park.

These areas will be enclosed by security fencing (with restricted access) to maintain public safety and continued airport operations. We are hoping to minimize the impact of construction on our ongoing operations.

## >> Will there be any restrictions on airline operations?

There will be a minimal impact on RPT (Regular Public Transport) services throughout the period of the TPEP. The work will be undertaken in several stages to ensure minimal disruption and inconvenience to the airline schedules.

# >> Will there be any changes to the airport entrance road and the main carpark?

A separate project will be undertaken simultaneously with the TPEP. This project will involve construction of a new entrance road including a roundabout, a new car park management system with boom gates and additional shade structures for the existing car parks. It is envisaged that the road network system and entrance road will involve a number of changes to the location and the direction of traffic flow on airport. This will be managed on-site throughout the project.



**>>** 

For more information about the Terminal Precinct Expansion Project:

Ballina Byron Gateway Airport enquiries@ballinabyronairport.com.au 02 6681 1858 www.ballinabyronairport.com.au



RESTART NSW REGIONAL TOURISM INFRASTRUCTURE

