



1 July 2021

Leanne Harding
Coordinator Property and Airport Administration
Ballina Shire Council

Dear Leanne

RE: Rental Agreement Lennox Head Community Sport and Recreation Club

We acknowledge the invoices received for rental for 10 Stewart St and King St (Road) Lennox Head that include CPI increases. We also acknowledge on-going 50% relief and sincerely appreciate the special relief provided by Council through to 30 June 2021.

The club again respectfully requests that council re-assess and reduce the rent payable by the club in consideration of financial hardship.

We would also propose that council considerations take to account the following:

1. The club currently pays Land and Water rates in excess of \$23,000 p.a.
2. The club supports the local community through significant financial and non-financial means including the re-investment of over \$1 million p.a. in employee benefits for local constituents.
3. The club has ongoing cashflow pressures
4. The club has significant on-going capital and maintenance costs due to aging assets and structural failings. A number of areas of the premises fail to support generally accepted standards - these include air-conditioning, toilet facilities, external gutters and wall stability, and weather protection at entry points.
5. Whilst the club is not a recognised charity, it is registered by the ATO as a Not for Profit organisation.
6. The club Board of Directors receive no honorariums and numerous volunteers devote significant amounts of time to ensure costs are well contained.
7. The club is home to, and supports, over 18 affiliated sporting and social clubs
8. The club provides a community health benefit by providing an outlet for those struggling with loneliness and mental health issues.
9. The club provides low cost social activities for all ages
10. The club significantly subsidises the sport of lawn bowls at the club and that subsidy is exacerbated by the greens area accounting for some 40% of the area of land relevant for Rent assessment.
11. The Club's financial position has been significantly negatively impacted by Council restrictions placed on use of a large part of the land for which rent assessed - that is the greens. A key aspect of our financial strategy had been to leverage the Greens area for use

as the family social and entertainment hub of Lennox Head while continuing the enable lawn bowls.

12. Covid restrictions are still impacting the Clubs financial performance, and indications are that that will be case for the remainder of 2021.

In light of the above information, the club seeks rental relief in the order of 80% , ie. the club pays 20% of market rate.

In support of this request I have included a copy of the club's latest annual report and a letter from the club's auditors supporting our case for financial Hardship.

Could you please have this request tabled at the next council meeting for consideration.

Council's ongoing support of the club and the Lennox Head community is greatly appreciated by all concerned.

Kind regards



Lindsay Clarke

Board Chairman
Club Lennox