





6. Evaluation Criteria for EOI

This EOI presents experienced restaurant and café operators with the opportunity to lease premises in a landmark beachfront building. Council is offering tenure over the café and kiosk by way of a five year lease with two x five year options. Council will evaluate submissions based upon the following criteria:

1. Rental.
2. The successful respondent will need to be able to demonstrate at least five years experience in managing, owning or operating a café or restaurant.
3. Innovative theme and style of fitout concept proposed for the café and kiosk, including commitment to energy efficient design and sustainability principles.
4. Proponents must be able to demonstrate their experience in bringing café and restaurant businesses to fruition.
5. The manner in which the proposed café fitout concept will complement the function / meeting rooms and generate benefits to the Ballina Surf Club.
6. Prospective proponents for the café and kiosk must be able to demonstrate the manner in which they could work with Council and the BLLSLC on a collaborative basis to ensure the kiosk adequately serves the needs of the BLLSLC and broader community.
7. Financial capacity of proponent to complete the café and kiosk fitouts and pay the rent negotiated.
8. A business plan that illustrates how the proponent will manage and market the café and kiosk.
9. A statement of Assets and Liabilities will be required in this regard.
10. The provision of two business references
11. The provision of a banking reference.
12. Proposed fitout concept plans and timeframes to undertake same.