

**MINUTES OF THE COMMERCIAL SERVICES COMMITTEE MEETING
OF THE BALLINA SHIRE COUNCIL
HELD IN THE BALLINA SHIRE COUNCIL CHAMBERS
40 CHERRY STREET, BALLINA,
ON 7/11/17 AT 5.12 PM**

Attendance

Crs David Wright (Mayor - in the chair), Sharon Parry, Jeff Johnson, Eoin Johnston, Stephen McCarthy, Nathan Willis, Keith Williams, Sharon Cadwallader and Ben Smith.

Paul Hickey (General Manager), John Truman (Civil Services Group Manager), Kerri Watts (Acting Development and Environmental Health Group Manager), Steve Barnier (Strategic and Community Facilities Group Manager), Paul Tsikleas (Manager Commercial Services), Leanne Harding (Coordinator Property and Airport Administration) and Sandra Bailey (Secretary) were in attendance.

There were no people in the gallery at this time.

1. Apologies

An apology was received from Cr Phillip Meehan.

RECOMMENDATION

(Cr Nathan Willis/Cr Ben Smith)

That such apology be accepted and leave of absence granted.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

2. Declarations of Interest

Nil

3. Deputations

Nil

**MINUTES OF THE COMMERCIAL SERVICES COMMITTEE MEETING
OF THE BALLINA SHIRE COUNCIL
HELD IN THE BALLINA SHIRE COUNCIL CHAMBERS
40 CHERRY STREET, BALLINA,
ON 7/11/17 AT 5.00 PM**

4. Committee Reports

4.1 Residential Subdivision - Stage Two, Wollongbar - Update

RECOMMENDATION

(Cr Ben Smith/Cr Sharon Cadwallader)

That Council notes the contents of this report regarding Stage Two of the Council Residential Subdivision for the Wollongbar Urban Expansion Area.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

4.2 Industrial Subdivsion, North Creek Road, Ballina - Update

RECOMMENDATION

(Cr Sharon Cadwallader/Cr Ben Smith)

1. That Council notes the contents of this report regarding the Council Industrial Subdivision for North Creek Road, Ballina.
2. That Council approves the following adjustments to the 2017/18 budget for this project:

Item	Current Estimate	Revised Estimate	Net Change
Sales Revenue	2,500,000	2,605,000	105,000
Increase in Transfer to Property Development Reserve	(2,500,000)	(2,605,000)	(105,000)
Development Costs	(935,700)	(1,781,000)	(845,300)
Increase in Transfer from Property Development Reserve	935,700	1,781,000	845,300

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

4.3 Industrial Land - Economic Development Proposal

RECOMMENDATION

(Cr Ben Smith/Cr Sharon Cadwallader)

1. That Council notes the contents of this report which provides an introduction to the confidential report on an economic development proposal.
2. That Council endorses the inclusion of the revised cash flows for the Property Development Reserve in our Long Term Financial Plan as per Table One and attachment two of this report.

**MINUTES OF THE COMMERCIAL SERVICES COMMITTEE MEETING
OF THE BALLINA SHIRE COUNCIL
HELD IN THE BALLINA SHIRE COUNCIL CHAMBERS
40 CHERRY STREET, BALLINA,
ON 7/11/17 AT 5.12 PM**

3. That Council notes that the revised cash flows for the Property Development Reserve result in there being no scheduled land releases for the Southern Cross Industrial Estate until 2020/21.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

5. Confidential Session

RECOMMENDATION

(Cr Nathan Willis/Cr Sharon Cadwallader)

That Council moves into committee of the whole with the meeting closed to the public, to consider the following items in accordance with Section 10A (2) of the Local Government Act 1993.

5.1 Industrial Land - Economic Development Proposal

Reason for Confidentiality

This report is **CONFIDENTIAL** in accordance with Section 10A(2)(c) of the Local Government Act 1993. which permits the meeting to be closed to the public for business relating to the following:-

- c) information that would, if disclosed, confer a commercial advantage on a person with whom the council is conducting (or proposes to conduct) business

and in accordance with 10D(2)(c), on balance, the discussion of the matter in an open meeting is not considered to be in the public interest as Council is holding commercial negotiations and the release of the information contained in this report may adversely impact on those negotiations from Council's perspective.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

(The Council moved into Confidential Session at 5.38 pm).

Open Council

RECOMMENDATION

(Cr Keith Williams/Cr Nathan Willis)

That Council move into Open Council and out of Committee of the Whole.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

**MINUTES OF THE COMMERCIAL SERVICES COMMITTEE MEETING
OF THE BALLINA SHIRE COUNCIL
HELD IN THE BALLINA SHIRE COUNCIL CHAMBERS
40 CHERRY STREET, BALLINA,
ON 7/11/17 AT 5.00 PM**

(The Council moved into Open Council at 6.03 pm).

The General Manager reported to the Open Meeting the recommendations made while in Confidential Session:

5.1 Industrial Land - Economic Development Proposal

RECOMMENDATION

(Cr Jeff Johnson/Cr Sharon Cadwallader)

That Council authorises the General Manager to continue discussions with the interested parties.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

Adoption of Recommendations from Confidential Session

RECOMMENDATION

(Cr Sharon Parry/Cr Nathan Willis)

That the recommendations made whilst in Confidential Session, be adopted.

FOR VOTE - All Councillors voted unanimously.
ABSENT. DID NOT VOTE - Cr Phillip Meehan

MEETING CLOSURE

6.04 pm