

**POLICY NAME:** (REVIEW)  
VOLUNTARY PLANNING AGREEMENTS

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**DEFINITIONS**

In this Policy, the following terminology is used:

**Act** means the *Environmental Planning and Assessment Act 1979* (NSW).

**Consent Authority** means Council or the applicable Joint Regional Planning Panel.

**Contributions Plan** means a contributions plan (within the meaning of the Act) applying to development to which a VPA applies.

**Contributions Plan Credit** means the \$ amount by which value of a public benefit provided for in a VPA exceeds a Contribution Plan Requirement.

**Contributions Plan Requirement** means a contribution requirement under a Section 7.11 Contribution or s7.12 of the Act authorised by a Contributions Plan in respect of development to which a VPA applies.

**Contributions Plan Value** means the value of works or land provided for in a Contributions Plan.

**Council** means Ballina Shire Council.

**DA** means Development Application.

**Developer**, in relation to a VPA, has the same meaning as in s7.4 of the Act.

**Development Application** has the same meaning as in the Act.

**Development Consent** has the same meaning as in the Act.

**MA** means an application to modify a Development Consent.

**Part 4A Certificate** means a construction certificate, an occupation certificate or subdivision certificate within the meaning of Part 4A of the Act.

**Planning Proposal** means a planning proposal within the meaning of Part 3 of the Act.

**Regulation** means the *Environmental Planning and Assessment Regulation 2000* (NSW).

**Section 7.11 Contribution** means a contribution under s7.11 of the Act.

**Section 7.12 Levy** means a levy under s7.12 of the Act.

**VPA** means a voluntary planning agreement referred to in s7.4 of the Act.

**VPA Proposal** means a proposal for a VPA made by a Developer to the Council.

**VPA Proposal Fee** means the fee payable by the Developer to the Council in relation to a VPA Proposal determined by the Council for each financial year in accordance with Part 10 of the *Local Government Act 1993*.

## **INTRODUCTION**

### **Purpose**

This Policy set out the Council's policy and procedures relating to VPAs under s7.4 of the Act.

The purpose of this Policy is to:

- establish a fair, transparent and accountable framework relating to the Council's use of VPAs,
- ensure participants in the negotiation of VPAs understand their roles and responsibilities to maintain the highest standards of probity,
- set out Council's specific policy position and procedures relating to the use of VPAs,
- promote public participation and to allow the community to gain understanding of the benefits of an appropriate VPA,
- enhance planning flexibility in the Council's area through the use of planning agreements.

### **Policy not binding**

This Policy is not legally binding. However, it is intended that the Council and all persons dealing with the Council in relation to VPAs will follow this Policy to the fullest extent possible.

Where the parties to a proposed VPA include other public authorities (such as a Minister for the State or another council), Council will generally seek to apply this Policy as far as practicable in relation to the VPA.

### **The statutory scheme for VPAs**

Division 6 of Part 4 of the Act establishes a statutory scheme for contributions by developers to local councils in connection with development. The scheme has compulsory and voluntary elements.

The scheme provides for the Council to grant consent to development subject to a condition requiring development contributions to be made to the Council under:

- section 7.11 of the Act by means of the payment of money or the dedication of land free of cost,
- section 7.12 of the Act by means of the payment of a levy to the Council of a fixed percentage of the proposed cost of carrying out the development.

The scheme also provides for VPAs. A planning agreement is defined in s7.4 to be a voluntary agreement or other arrangement between a '*planning authority*' and a '*developer*' and an associated person under which the Developer is required to make a monetary contribution, dedicate land free of cost, or provide any other material public benefit, or any combination, towards a public purpose.

'*Public purposes*' includes (without limitation) the following:

- the provision of (or the recoupment of the cost of providing) public amenities or public services,
- the provision of (or the recoupment of the cost of providing) affordable housing,
- the provision of (or the recoupment of the cost of providing) transport or other infrastructure relating to land,
- the funding of recurrent expenditure relating to the provision of public amenities or public services, affordable housing or transport or other infrastructure,
- the monitoring of the planning impacts of development,
- the conservation or enhancement of the natural environment.

A VPA can apply to:

- a Planning Proposal made to the Council to change the planning controls applying to land, and
- a Development Application made to the Council for consent to carry out development, and
- the modification of a Development Consent.

A VPA must describe the land, the Planning Proposal (if applicable), and the development to which it applies.

A VPA must also provide for the following:

- details of the nature, manner and timing of the provision to be made by the Developer under the agreement,
- whether the agreement excludes (wholly or in part) or does not exclude the application of section 7.11 and other development contributions provisions to development,
- if the application of s7.11 is not excluded, whether benefits under the agreement are or are not to be taken into consideration in determining a development contribution under section 7.11,
- a dispute resolution mechanism,
- a suitable means of enforcing the agreement in the event of a breach of the agreement by the Developer.

There is no need for any connection between development, to which a VPA applies, and the object of expenditure of any money paid under the agreement.

A proposed VPA must be the subject of public notice and public inspection. Where practicable, this must occur in connection with public notice and public inspection of the related Planning Proposal, Development Application, or application to modify a Development Consent.

A VPA may, but is not required to, be registered on the title to the land to which it applies.

A number of important provisions in the Act protect the probity of the bargaining process relating to VPAs, including the following:

- Development Consent cannot be refused because a VPA has not been entered into or the Developer has not offered to enter into a VPA,

- Development Consent conditions can only require a VPA to be entered into strictly in accordance with and offer made by the Developer,
- planning controls have no effect to the extent that they require a VPA to be entered into before a Development Consent is granted, or prevent a consent from being granted unless a VPA is entered into.

Likewise, there are important provisions protecting the probity of the planning process in which VPAs operate, including the following:

- a VPA cannot require planning controls to be changed or a Development Consent to be granted,
- a VPA is void to the extent that it allows or requires a breach of the Act, planning controls, or a Development Consent.

### **Departmental best practice guidelines**

The NSW Department of Infrastructure Planning Natural Resources (as it then was) published a *Practice Note on Planning Agreements* in 2005 shortly after the Act was amended to include provision for VPAs.

The practice note states that it is intended to provide best practice guidance on the use of VPAs, and expressly recognises that it may advocate greater restrictions on their use than is provided for in the statutory scheme.

Recognising the role of VPAs as a regulatory planning tool, the practice note identifies that the paramount need of the planning system is to secure the fair imposition of planning control for the benefit of the community and as between different developers.

In some cases the public interest served by VPAs may be development impact mitigation, and in others it may be securing benefits for the wider community.

It advocates the need for principles, policies, and procedures relating to VPAs to safeguard the public interest and the bargaining process.

The practice note discusses the need for an awareness of the ways in which VPAs can be misused by planning authorities.

The practice note states that the primary fundamental principle governing the use of VPAs is that planning decisions may not be bought or sold through VPAs.

It recommends that planning authorities apply an 'acceptability test' when assessing proposals for VPAs.

The practice note sets out a framework of policies and practices intended to promote best practices relating to the use of VPAs, and requires these to be complied with 'to the fullest extent possible'.

Some key elements of the framework directed towards planning authorities include:

- identifying the objectives of the use of VPAs,
- using VPAs to overcome past deficiencies in infrastructure provision,
- limiting the use of VPAs for value capture,
- limiting the funding of maintenance and other recurrent costs through VPAs,

- using standard charging where possible,
- involving independent third parties in VPA negotiations in appropriate cases,
- publishing VPAs policies and procedures,
- standardising VPAs documents and procedures,
- implementing efficient negotiation systems.

This Council policy on VPAs seeks to comply with the Department's Practice Note on Planning Agreement's as far as is possible.

### **Corporate strategic planning context**

An important strategic role for VPAs is the implementation of the Council's community strategic plan through the provision of funding and works to key projects.

The Council is required to publish a suite of corporate strategic planning documents under Part 2 of Chapter 13 of the *Local Government Act 1993*. These documents, including the community strategic plan, resourcing strategy and delivery program, require the Council to set out strategic priorities for its area supported by financial planning and asset management planning, and the main activities it proposes to undertake to implement the priorities.

The four key directions that Council has identified in these corporate documents are aimed at achieving a:

- Connected Community
- Prosperous Economy
- Healthy Environment
- Engaged Leadership

When preparing a VPA, Council will endeavour to achieve outcomes consistent with these key directions.

### **Land use planning context**

An important strategic role for VPAs is achieving specific land use planning outcomes. Land use planning is one mechanism for the implementation of the Council's corporate strategic planning documents.

Through comprehensive community engagement, Council's focus on service delivery is directed through our adopted current Community Strategic Plan (CSP) and Delivery Program/Operational Plan.

The former represents the Council's corporate strategic goals whilst the latter identifies the ways and means by which these goals will be achieved.

In some circumstances, Voluntary Planning Agreements (VPAs) can provide an appropriate mechanism for direct or indirect delivery of certain desirable strategic land use planning outcomes for Shire residents, as envisaged by the adopted CSP.

Some of these desirable outcomes include:

- Assisting disadvantaged groups within our community
- Providing equitable access to a range of community services and facilities

- Providing young people with a range of leisure activities, along with opportunities for personal development
- Providing strategies for older residents to more actively participate in our community
- Providing infrastructure that supports business and delivers economic benefits
- Encouraging technologies and transport options that support work at home or close to home business activities
- Promoting initiatives that improve our natural environment
- Reducing, reusing and recycling our resources and
- Matching infrastructure with development.

### **Development contributions context**

Council has a number of development contributions plans in place with work schedules included in those plans. Any VPA will be prepared in consideration with those plans, particularly with respect to the outcomes proposed.

### **Council's objectives for the use of VPAs**

The Council's objectives for using VPAs include:

- to enable the adoption of innovative approaches to the delivery of infrastructure and services that is consistent with the Council's corporate strategic planning documents and land use planning outcomes
- to enhance the range and extent of development contributions made to Council by developers for and towards public services and facilities in the Council's area
- to supplement or replace, as appropriate, the application of s7.11 and s7.12 of the Act to development
- to fund or provide new or upgrade existing infrastructure to appropriate levels that reflect and balance environmental standards, community expectations and funding priorities
- to provide certainty for the community, developers and Council in terms of infrastructure and development outcomes
- to give all stakeholders in development greater involvement in determining the type, standard and location of public facilities and other public benefits
- to allow the community, through the public participation process under the Act, to agree to the redistribution of the costs and benefits of development in order to realise community preferences for the provision of public benefits.

### **Guiding principles for use of VPAs**

The Council's use of VPAs will be guided by the following principles:

- planning decisions may not be bought or sold through VPAs,
- development that is unacceptable on planning grounds will not be permitted because of planning benefits offered by Developers that do not make the development acceptable in planning terms,
- the Council will not allow VPAs to improperly fetter the exercise of its functions under the Act, Regulation or any other Act or law,



- the Council will not use VPAs for any purpose other than a proper planning purpose,
- the Council will not allow the interests of individuals or interest groups to outweigh the public interest when considering a proposed VPA;
- the Council will not improperly rely on its statutory position in order to extract unreasonable public benefits from Developers under VPAs;
- if the Council has a commercial stake in development the subject of a VPA, it will take appropriate steps to ensure that it avoids a conflict of interest between its role as a planning authority and its interest in the development.

### **PREPARING VPAS**

#### **Circumstances when VPAs will be negotiated**

The Act allows VPAs to be entered into in connection with:

- Planning Proposals,
- DAs,
- MAs.

This Policy does not limit the broad circumstances in which the Council may enter into VPAs.

The Council is not obliged to negotiate or enter into a VPA that is offered by a Developer.

#### **Form of contributions**

The Act allows development contributions made under VPAs to be in the form of:

- cash payments,
- the dedication of land free of cost,
- material public benefits (such as but not limited to works), or
- any combination of the above.

This Policy does not limit the form of contributions under VPAs entered into by the Council.

#### **Purpose of contributions**

The Act allows development contributions made under VPAs to be used for or applied towards a public purpose.

Public purposes include, without limitation,

- the provision of (or the recoupment of the cost of providing) public amenities or public services,
- the provision of (or the recoupment of the cost of providing) affordable housing,
- the provision of (or the recoupment of the cost of providing) transport or other infrastructure relating to land,

- the funding of recurrent expenditure relating to the provision of public amenities or public services, affordable housing or transport or other infrastructure,
- the monitoring of the planning impacts of development,
- the conservation or enhancement of the natural environment.

Without limiting the types of public benefits that the Council may seek through VPAs, the Council may seek public benefits that:

- compensate for the loss of, or damage to, a public amenity, service, resource or asset caused by the development through its replacement, substitution, repair or regeneration,
- meet the demands created by the development for new public infrastructure, amenities and services,
- address a particular deficiency or deficiencies in the existing provision of public facilities in the Council's area,
- achieve recurrent funding in respect of public facilities,
- prescribe inclusions in the development that meet specific planning objectives of the Council,
- monitor the implementation of development,
- secure planning benefits for the wider community.

### **Application of s7.11 and s7.12 of the Act to development which a VPA relates**

The Council has no general policy on whether a planning agreement should exclude the application of s7.11 or s7.12 of the Act to development to which a VPA relates. This is a matter for negotiation between the Council and a Developer having regard to the circumstances of each particular case.

Where the application of s7.11 of the Act to development is not excluded by a planning agreement, the Council will consider, on a case by case basis, the benefits under the planning agreement are to be taken into consideration in determining a Section 7.11 Contributions.

### **Valuing public benefits**

The Act does not require VPAs to set out the \$ value of non-monetary benefits provided by developers under VPAs. Values need only, and should only, be included in a VPA for particular purposes, such as (but not limited to):

- Contribution Plan Credits,
- determining the amount of security.

Where land is dedicated under a VPA, the value for the purposes of the VPA will generally be the market value of the land determined in accordance with Division 4 of Part 3 of the *Land Acquisition (Just Terms Compensation) Act 1991*. The Council may require the Developer, at its cost, to provide the Council with a written opinion on the estimated value of the land by a suitably qualified and experienced valuer.

Where a VPA provides for the carrying out of works, the value of the works for the purposes of the VPA will generally be the reasonable design and constructions costs agreed to by the Council. The Council may require the Developer, at its cost, to provide

the Council with a written opinion on the estimated cost of completion of the works by a suitably qualified and experienced quantity surveyor.

Where a VPA provides for the provision of a material public benefit, the Council and the Developer will negotiate the manner in which the benefit is to be valued for the purposes of the VPA.

### **Contributions Plan Credits**

The Council will not agree to a refund of a Contributions Plan Credit.

In exceptional circumstances, the Council may consider whether a Contributions Plan Credit may be applied towards offsetting the Developer's obligation to pay a Section 7.11 Contribution or a Section 7.12 Levy in respect of other development in the Council's area.

No Contributions Plan Credit is available for works or land provided for in a VPA which are additional to the works or land provided for in the Contributions Plan.

### **Development feasibility**

The Council is committed to ensuring that obligations under VPAs that exceed those which could have been imposed under a Contributions Plan do not unreasonably adversely affect development feasibility. This includes obligations relating to development contributions and the provision of security for the performance of obligations.

Where a Developer claims that such VPA obligations will adversely affect development feasibility, the onus is on the Developer, at its cost, to submit a development feasibility analysis acceptable to the Council. The Council may require the Developer, at the Developer's cost, to allow a suitably qualified independent person appointed by the Council to review the Developer's feasibility.

Generally, the basis of the feasibility analysis will be based on a residual land value analysis applying to the development site.

The Council may in its discretion agree to modify, reduce or postpone development contributions or security obligations under a VPA based on a submitted feasibility analysis.

The Council may require a submitted feasibility analysis to be reviewed periodically or in specified circumstances at the Developer's cost. It may also require a Developer to submit revised feasibility analysis at the Developer's cost.

If a revised or new feasibility analysis established that development feasibility has improved, the Council may 'clawback' development contributions or security obligations.

### **Commencement of VPA**

A VPA commences when:

- it is signed by all of the parties, or
- each separate executed counterparts are exchanged.

### **Recurrent charges**

The Council may request Developers, through a VPA, to make development contributions towards the recurrent costs of public facilities. Details regarding recurrent charges will need to be negotiated between Council and the Developer and documented within the VPA.

The types of public benefits or circumstances where recurrent funding may be required include, without limitation, the impact of overall life cycle costs for an asset provided under a VPA, or the establishment or on-going maintenance obligations in respect to environmental lands or landscaping.

Where the public facility primarily serves the development to which the VPA relates or neighbouring development, the arrangement for recurrent funding may be in perpetuity. Where the public facility or public benefit is intended to serve the wider community, the VPA will only require the Developer to make contributions towards the recurrent costs of the facility until a sufficient public revenue stream is established to support the ongoing costs of the facility.

### **Expenditure of monetary contributions**

Where more than one Developer under different VPAs or pursuant to conditions of Development Consent imposed under s7.11 or s7.12 of the Act pays monetary contributions for a particular public purpose, the Council will pool the contributions and apply them towards the purpose when sufficient funds exist to do so.

The Council may seek to include a provision in a VPA permitting money paid under the VPA to be pooled with monetary contributions paid under different VPAs or pursuant to conditions of Development Consent imposed under s7.11 or s7.12 of the Act and applied towards a different public purposes for which it was required if the Council reasonably considers that the public interest would be better served by applying the monetary contributions towards that other purpose. Pooling may be appropriate to allow public benefits, particularly essential infrastructure, to be provided in a fair and equitable way.

The Council is under no legal obligation, and will not under any circumstances, refund monetary contributions to a Developer that were paid to the Council under a VPA which exceed the funds necessary for the public purpose for which they were paid. In such circumstances, the funds will be applied by the Council towards another public purpose in the Council's discretion having regard to the public interest prevailing at the time.

### **Indexation**

All \$ amounts to which development contributions under a VPA applies are to be adjusted or indexed in accordance with the method of adjustment or indexation provided for in the Contributions Plan.

If a Contributions Plan does not apply to development contributions under a VPA, \$ amounts relating to the contributions will be adjusted or indexed in accordance with the method agreed by negotiation between the Council and the Developer.

### **Works contract**

The Developer will be required to submit to the Council for approval any draft contract with a third party for the carrying out of building or construction works under a VPA.

### **Principal contractor warranties**

Upon completion and delivery to the Council of works in under a VPA, the Developer will be required to assign to the Council the principal contractor's warranties under building or construction contract.

### **Design and specification of works**

The Developer will be required to obtain the Council's approval to the design and specification of works under a VPA.

### **Access to land**

If works under a VPA will be carried out on land not owned by the Council, the Developer will be required to allow or procure the owner of the land to allow the Council to enter the land to inspect the works. If works under a VPA will be carried out on land owned by the Council, the Council will give the Developer access to the land to undertake to the works.

### **Control of development site**

The Developer will be required to have control of, and responsibility for, the site (whether owned by the Developer, the Council or a third party) on which works are carried out under a VPA unless and until the works are completed and delivered to the Council.

### **Commencement of works**

The Developer will be required to give the Council not less than three months of its intention to commence works under a VPA.

### **Inspection of works**

The Developer will be required to allow the Council reasonable access to the site on which works are being carried out under a VPA upon reasonable notice being given by the Council to enable the Council to inspect the works.

### **Completion and delivery of works**

The Developer will be required to give the Council not less than three months written notice of the date on which it will complete works under a VPA. The Council will inspect the works within 30 days of receiving the Developer's notice. The works under a VPA will be completed when the Council gives a written notice to the Developer to that effect. Instead of giving a notice to the Developer that works have been completed, the Council may give the Developer a notice stating that the works have not been completed or have not been carried out to an acceptable standard and specifying further works required to enable the Council to give the Developer a notice that the works have been completed.

The Council will assume responsibility for the works completed under a VPA on the later to occur of:

- at an agreed date after the Council gives the Developer a notice that the works have been completed, or
- the ownership of the land on which the completed works have been carried out is transferred to the Council.

### **Rectification of defects**

The Developer will be required to agree to a defects liability period and defects rectification for works completed and delivered to the Council under a VPA. Ordinarily, the defects liability period will be 12 months or a time otherwise agreed.

### **Works-as-executed plan**

Not later than 30 days after works are completed and delivered to the Council under a VPA, the Developer will be required to submit to the Council a full works-as-executed-plan in respect of the works. The Developer will be required to assign or procure the assigning to the Council of the copyright in the plans and specifications of the works.

### **Land dedication**

Land on which a work is required to be carried out under a VPA must be dedicated to the Council free of cost upon completion of the work to the Council's satisfaction unless otherwise specified in the VPA. Ordinarily, any land which is required to be dedicated or transferred to the Council under a VPA must be dedicated or transferred free of encumbrances.

In respect of any dedication or transfer of land to the Council, or the creation of any interest in land in the Council's favour under a VPA, the Developer will be responsible for preparing all documents and meeting all costs relating to the following:

- removing an encumbrance on the title,
- creating an interest in land in the Council's favour,
- subdividing land,
- preparing and lodging documents for registration,
- obtaining the consent of any to registration,
- dealing with any requisition from Land and Property Information relating to
- any dealing lodged for registration.

### **Security for performance**

The security for performance of VPA obligations required under a VPA is dependent on the type of obligation, as set out below.

#### *Monetary development contributions*

Generally, the appropriate security is to require monetary contributions to be paid before the issuing of a specified kind of Part 6 Certificate under the Act, usually a subdivision certificate or a construction certificate.

In some cases, particularly where the payment of monetary contributions is deferred until after the issuing of a construction certificate, Council may require a financial security such as a bond or bank guarantee or a registered charge over land or assets.

### *Dedication of land*

Where land is required to be dedicated or transferred to the Council under a VPA, the Council will require the landowner to be a party to the VPA.

Generally, the dedication or transfer of land under a VPA will be tied to the issuing of a specified kind of Part 4A Certificate under the Act, which will usually be a subdivision certificate.

Generally, the landowner will also be required to agree to a provision in the VPA allowing the Council to compulsorily acquire the land to be dedicated or transferred under the VPA for a nominal sum if the landowner defaults. Compulsory acquisition by the Council is provided for in the *Land Acquisition (Just Terms Compensation) Act 1991*. The provision in the VPA will constitute a pre-acquisition agreement between the landowner and the Council for the purposes of that Act.

In some cases, the landowner may be required to give the Council an irrevocable option to purchase land for a nominal sum, or a power of attorney enabling the Council to do such things as may be necessary in the name of the landowner to cause the relevant land to be dedicated or transferred to the Council.

If the landowner does not agree to the above arrangements, Council may require the landowner provide a financial security such as a bond or bank guarantee or a charge over land or assets equal to the full market value of the land.

The landowner will be required to warrant to the Council in the VPA that it has done all things necessary to ensure that nothing, including the interests of third parties, prevents the relevant land from being dedicated or transferred to the Council in accordance with the VPA.

### *Works*

The Developer will be required to provide security to the Council for the carrying out of works for an amount determined by the Council. The security must be in the form of a cash deposit, bond or bank guarantee on terms acceptable to the Council.

The amount of the security will be determined by Council based on the estimated value of the works to be carried out by the Developer, along with the risk profile of the works. A bond or bank guarantee must be issued by a financial institution approved by the Council.

The Council at its discretion may require a charge over land or assets in addition to a bond or bank guarantee.

### **Step-in rights**

The Developer will be required to allow the Council to step-in and remedy any breach of the Developer in carrying out works under a VPA. Specifically, the Developer will be required to agree to the following:

- allow the Council to enter, occupy and use any land owned or controlled by the Developer and any equipment on such land to remedy a breach,
- allow the Council to recover its costs of remedying the breach by either or a combination of calling-up and applying the security provided by the Developer to the Council or as a debt due in a court of competent jurisdiction.

### **Registration**

Section 7.6 of the Act provides for the registration of a VPA on the title to land. Registration requires the agreement of all persons having a registered interest in the land. Such persons include mortgagees, charges, lessees and the like.

The Council will require VPAs to be registered on the title unless the Council is satisfied there is a good reason not to do so and the Council's interests under the VPA will not be prejudiced. For this reason, the landowner, if different to the Developer, will generally be required to be an additional party to a VPA.

The Council will generally agree that registration can be removed on any part of the subject land in conjunction with the issuing of a subdivision certificate to create lots that are to be sold to end-purchasers or otherwise created for separate occupation, use and disposition. Registration will ordinarily be required to be undertaken by the Developer immediately upon commencement of the VPA. This means that the Council will generally not execute a VPA unless and until the landowner has produced evidence to the Council's satisfaction of the agreement of all third parties to its registration on title.

The landowner, at its cost, will be required to submit to the Council in registrable form all documents necessary to enable the Council effect registration of the VPA, and to assist the Council to address any requisition from Land and Property Information relating to any dealing lodged for registration.

### **Restriction on dealings**

Unless and until all VPA obligations are completed by the developer to the satisfaction of the Council, restrictions will apply to transactions with third parties involving:

- the sale or transfer the land to which the VPA applies,
- the assignment of the Developer's rights or obligations under the VPA, or
- novation of the VPA.

Such a sale, transfer, assignment or novation may not occur unless and until:

- the Developer has, at no cost to the Council, first procured the execution by purchaser, transferee, assignee or novatee of a deed in favour of the Council on terms reasonably satisfactory to the Council,
- the Council notifies the Developer that it considers that the purchaser, transferee, assignee or novatee, is reasonably capable of performing its obligations under the VPA, and
- the Developer is not in breach of the VPA, and
- the Council has given its consent to the sale, transfer, assignment or novation.



### **Insurance**

The Developer will be required to take out and keep current to the satisfaction of the Council the following insurances in relation to work to be carried out under a VPA:

- **contract works insurance**, noting the Council as an interested party, for the full replacement value of the works (including the cost of demolition and removal of debris, consultants' fees and authorities' fees),
- **public liability insurance** for at least \$20,000,000.00 for a single occurrence, which covers the Council, the Developer and any subcontractor of the Developer, for liability to any third party,
- **workers compensation insurance** as required by law, and
- any other insurance required by law.

### **Indemnity**

The Developer will be required to indemnify the Council from and against all claims that may be sustained, suffered, recovered or made against the Council arising in connection with the carrying out of works under the VPA except if, and to the extent that, the claim arises because of the Council's negligence or default.

### **Dispute resolution**

VPAs will be required to make provision for mediation or expert determination depending on the nature of the dispute. Expert determination would ordinarily be applicable in relation to disputes about technical or quantifiable matters such as costs and values, designs and specifications and the like, which lend themselves to resolution by an independent expert.

Either party may notify the other of a dispute. Once this occurs, neither party may exercise their legal rights under the VPA until the mediation or expert determination process runs its course.

The parties will be initially required to resolve the dispute by discussion or negotiation before a mediator or expert can be appointed to deal with the dispute.

Mediation will be required to be undertaken in accordance with the Mediation Rules of the Law Society of New South Wales.

The parties will be required to request the President of the Law Society to select a mediator or expert to deal with a dispute. The parties will be required to bear their costs of the dispute and jointly bear the costs of the President and the mediator or expert.

If mediation fails to resolve a dispute, the parties will be able to exercise their legal rights under the VPA. The decision of an expert will be final and binding on the parties.

### **Notations on section 10.7 Planning Certificate**

The Council will generally require a VPA to contain an acknowledgement that the Council may, at its absolute discretion, make a notation under s10.7(5) of the Act to the effect that the land is subject to the VPA on any certificate issued under s10.7 of the Act relating to the land the subject of the agreement.

### **Monitoring and review**

The Council will continuously monitor the performance of the Developer's obligations under a VPA. The Council will require a VPA to contain provisions requiring the Developer at its cost to report periodically to the Council on its compliance with obligations under the VPA. The Council may require a VPA to contain provisions establishing a mechanism under which the VPA is periodically reviewed by the parties. For the purposes of addressing any matter arising from a review of a VPA the parties may agree on and implement appropriate amendments to the VPA.

### **Amendment**

VPA's can be amended by agreement between the parties. Either party can initiate an amendment.

The parties will be required to act co-operatively, reasonably and in good faith in considering any request to amend a VPA.

Amendment will generally occur by means of a deed of variation to the VPA in a form acceptable to Council. The party proposing the amendment must bear the other party's costs of the modification.

### **Discharge of VPA**

A Developer may be discharged from its obligations under a VPA in certain circumstances. These include:

- the Developer's obligations have been fully carried out in accordance with the VPA,
- the Development Consent to which the VPA relates has lapsed, or it has been modified to such an extent that the Developer's obligations may no longer apply,
- the performance of the VPA by the Developer has been frustrated by an event or events beyond the reasonable control of the parties, such as a change in planning controls,
- the Developer has transferred the land to which the VPA relates or assigned its interest under the VPA or novated the VPA on terms agreed to by the Council,
- other material changes affecting the operation of the VPA have occurred, and
- the parties have entered into a new VPA or other suitable arrangement,
- the Council and the Developer otherwise agree to the discharge of the VPA.

### **Implementation agreements**

Under the Act, the VPA must set out the nature and extent of the development contributions to be made by the Developer, the time or times by which the development contributions are to be made and the manner by which the development contributions are to be made.

The Parties may enter into agreements relating to the subject-matter of a VPA that are not inconsistent with the VPA for the purpose of implementing the VPA.

## **PROCEDURES FOR NEGOTIATING A VPA**

### **Procedures for consideration of VPA Proposals**

A Developer will be required to pay the VPA Proposal Fee to the Council before the Council considers a VPA Proposal.

The Council's negotiation procedure for VPAs aims to be efficient, predictable, transparent and accountable.

Council will seek to ensure that negotiations of VPAs run in parallel with Development Applications and Planning Proposals.

#### *Planning Proposals*

Where a VPA Proposal is made in connection with a Planning Proposal under the Act, the Council requires the Planning Proposal to explain the purpose and nature of the VPA and set out in detail its proposed terms.

Any agreement by the Council to the Planning Proposal will generally be conditional on the execution of the VPA by the Developer on terms satisfactory to the Council and delivery of the executed VPA to the Council before any amendment to the planning controls the subject of the Planning Proposal takes effect.

The Council will refer any such Planning Proposal to the Secretary with a request that:

- any gateway approval require the draft VPA be publicly notified and entered into before any amendment to the planning controls the subject of the Planning Proposal, and
- the Minister not agree to any amendment to the planning controls the subject of the Planning Proposal until the VPA is executed by the Developer and delivered to the Council.

#### *Development Applications*

Where a VPA Proposal is made in connection with a Development Application, the VPA Proposal should be the subject of pre-lodgement discussions with Council officers. Lodgement of the Development Application should be accompanied by a draft of the VPA acceptable to the Council, or a detailed written irrevocable offer acceptable to the Council for the purposes of s7.7(3) of the Act.

The Council will publicly notify the VPA contemporaneously with the Development Application wherever possible.

The Council will require the Developer to execute the agreed draft VPA or to have provided a detailed written irrevocable offer acceptable to the Council before the Development Application is determined (whether by the governing body or a delegate).

If the Developer has submitted a detailed written irrevocable offer acceptable to the Council, any Development Consent granted by the Council to the Development Application will ordinarily be subject to a deferred commencement condition requiring the VPA to be entered into in accordance with the offer before the consent operates.

**Preparation and form of VPA**

The Council will have responsibility for preparation of a VPA.

**Involvement of independent third parties in negotiation process**

The Council may require the appointment of an independent person to facilitate or otherwise participate in the negotiation of a VPA or aspects of it, particularly where:

- factual information requires validation in the course of negotiations;
- sensitive financial or other confidential information must be verified or established in the course of negotiations;
- facilitation of complex negotiations are required in relation to large projects or where numerous parties or stakeholders are involved.

**Council's costs of negotiating, entering into, monitoring and enforcing a VPA**

Prior to giving consideration to a VPA Proposal, the Council may, in its sole discretion, require the Developer to pay the Council an amount towards Council's anticipated costs in negotiating, preparing and entering into the VPA.

The Council will require the VPA contain a provision requiring the Developer to pay the Council's costs of and incidental to:

- negotiating, preparing and entering into the VPA; and
- enforcing the VPA.

The above may include legal costs and costs related to independent consultants/facilitators, land valuers, quantity surveyors and the like.

In particular cases, the Council may require the VPA to make provision for a development contribution by the developer towards the ongoing administration of the VPA.

**Public notification of VPAs**

The Act requires public notification of a VPA for a period of not less than 28 days before it is entered into, amended or revoked. Council is required to ensure that a VPA is publicly notified in accordance with the Act and Regulation.

The Council will publicly re-notify and make available for public inspection a VPA and the application to which it relates if, in the Council's opinion, a material change is made to the terms of the VPA or the application after it has been previously publicly notified and inspected.

Such a change may arise as a consequence of public submissions made in respect of the previous public notification and inspection of the VPA or the application, or their formal consideration by the Council, or for any other reason.

**VPA register**

The Council is required keep a register of VPAs applying to land within the Council's area, whether or not the Council is a party to the VPA. The Council is required to record

in the register the date a VPA was entered into and a short description of the VPA (including any amendment).

The Council will make the following available for public inspection (free of charge) during ordinary office hours:

- the VPA register kept by the Council;
- copies of all VPAs (including amendments) that apply to the area of the Council; and
- copies of the explanatory notes relating to those VPAs or amendments.

#### **PROBITY MATTERS**

##### **Separation of staff responsibilities within the Council**

If the Council has a commercial interest in the subject matter of a VPA as a landowner, developer or financier, the Council will ensure that the person assessing the application to which a VPA relates is not the same person or a subordinate of the person who negotiated the terms of the VPA on behalf of the Council in its capacity as landowner, developer or financier.

##### **Involvement of Councillors in VPA negotiation process**

Councillors will not be involved in the face to face negotiations of any VPA.

#### **REVIEW**

The Voluntary Planning Agreements policy is to be reviewed every four years.